



VIRTUAL FUN TRAINING

BUSINESS ESSENTIAL TRAINING

SATURDAY, MARCH 27TH
3 HOUR TRAINING EVENT

10:00 AM EDT | 9:00 AM CDT | 8:00 AM MDT | 7:00 AM PDT

Early Bird Prizes



We raised \$150 for

BE ONE
FOR 
SOMEONE

Event Outline

10:00 am - 10:30 am

Business Orientation, Early Bird Prizes. Exposing your Business, Testimonials, Presentations and Recognition with participation from our brand partners, followed by a Business Onboarding.

10:40 am - 11:10 am

“Business Starts with Relationships” and “Getting more Customers”

11:20 am - 11:40 am

“Bringing People to Your Business”

11:50 am - 12:15 pm

“Presenting our Product and Business,” “Closing” and “3 Sources of Leads”

Event Outline

12:20 pm - 12:25 pm

“Growing Your Business Beyond Yourself” and “How to Create Great Customer Experiences”

12:25 pm - 12:50 pm

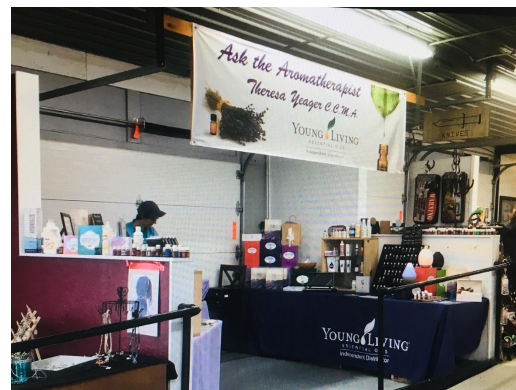
“Closing your Presentations,” “Avoiding Costly Mistake” and “How Professionals Work”

12:50 pm - 1:00 pm

Closing and PRIZE GIVEAWAYS



Exposure



Initial Contact Connection (FORM)

Presentation

Example of
Presentations

Presentations all should have

PROBLEM & (Building the Presentation around SIGN) / ME Too's

SOLUTION YOUR PRODUCT, SERVICE OR OPPORTUNITY SOLVE

Business Presentation includes

Industry, Company, Products, How we Make Money, How we Get Trained,

How we Get Started (FILLED WITH SHORT 30 second stories)

CLOSE

SIMPLE JUST a FEW PRODUCTS



https://www.youtube.com/watch?v=m8IUGdVWYSU&t=285s&ab_channel=YoungLivingAustraliaandNewZealand

THE YOUNG —LIVING— BUSINESS



Income Disclosure Agreement

https://www.youngliving.com/en_US/opportunity/income-disclosure



Basic Business Kit

2 PSK's



1 PSK FOR YOU *to use & demo* + 1 EXTRA PSK *to sell*

HOME BUSINESS *Success Bundle*

Helps associates grow twice as fast with our Step-by-Step Business, Finance, and Communication Trainings.

BUSINESS BUILDER KIT

START QUICKLY. EARN FASTER. SAVE A BUNCH.

Close

Asking for the Sale or Where they see themselves getting started

Follow Up

“The Million Dollar Thank you Card”

3 - 10 - 30

Mobilize

Engagement/Excitement = Sharing

Duplication

SOP systems to follow

Leadership Development

Whose job is this?

Welcome Aboard

Onboarding Your
New Brand Partner

- 1) Goals,
- 2) Resources &
- 3) Time

Your Next Steps

1. Use what you learned
(I got what I needed)

Your Next Steps

2. Keep Training - LifeMap Business Content (\$30/month)

To save \$30 on LifeMap, call Tammy at 830-225-1639.

https://shop.danijohnson.com/products/lifemap-to-success?utm_campaign=train&utm_medium=refer&utm_source=MSC&utm_content=lmts&utm_term=dm

Your Next Steps


3. Attend First Steps to Success

Virtual Event Tickets discounted to \$200
(reg. \$337) just for attending today's event.

Resources

Presentation Success System
Prospect Your Way to Millions





Home
Diffuser
GIVEAWAY



THANK
YOU

