

Developing Your Resource List

Social scientists say the average adult has met 2000 people by the age of 21. One of the biggest success keys is to develop your list of resources to at least 200 people minimum.

Do not prejudge people! The people you think will not be interested, will be. The people you think will be interested, won't be. You are looking for WHO THEY KNOW.

Here is some help to get you started:

<p>WHO YOU SEE AT . . .</p> <ul style="list-style-type: none"> - the fitness club - the spa - Network Marketer ~ Networker - teacher - engineer - salesperson - Alternative Health Practitioner - nutritionist - chiropractor - veterinarian - dentist - physician - Personal Trainer - body-builder - the hair salon - the cleaners - the bank - the Day Care 	<p>WHO DO YOU KNOW WHO . . .</p> <ul style="list-style-type: none"> - is organized - has a good telephone personality - has Desire and DRIVE - is a people person ~ Team Player - has character and integrity - is dependable - is fun and friendly - is a fitness or sports enthusiast - has computer and internet skills - is self-motivated - loves a challenge - wants to make more money - isn't happy with their job
<p>WHO DO YOU KNOW WHO IS A . . .</p> <ul style="list-style-type: none"> - the golf club - the tennis club - hair stylist - esthetician - massage therapist - police officer - real estate agent - secretary ~ office manager - restaurateur - butcher - waitress ~ waiter - mechanic - bridal shop owner ~ manager - health store owner ~ manager 	<p>WHO DO YOU KNOW WHO IS A . . .</p> <ul style="list-style-type: none"> - is health-conscious - is concerned about their weight - needs deeper sleep ~ less stress - wants more energy - wants to make more money - is a champion ~ loves a challenge - is self-motivated - is enthusiastic - is entrepreneurial

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